

**Innovative-e and Project Online  
vanquish the competition &  
transform PPM for leading U.S.  
health care consortiums.**

**~700 PM users initially**

**~3000+ total potential users**



A basement to boardroom win!

A large healthcare enterprise uses Innovative-e and Project Online to support executive decisions

### Executive Summary

Beginning as a regional, under the radar POC, Microsoft PPM becomes primary tool of choice for one of the largest healthcare enterprises in the U.S.

### Situation

They needed a better way to manage, review, analyze and make informed decisions about the multitude of existing and incoming IT-related projects.

Mission: Improve large program performance across the enterprise



From basement to boardroom: Project Online becomes central to strategy

The team was drawn to Microsoft Project Server because Microsoft Project was already well known by many of the project managers running Project Standard desktop meaning no retraining and faster adoption of the new cloud solution.

## Solution

The PMO director also knew that the best deployment approach would be a Cloud / SaaS (Software as a Service) implementation of Project Server considering the faster set-up time, lower cost, and more flexible configuration options.

A cloud solution eliminated the need for any CAPEX-related expenses or financial approvals. Other advantages to Project Server were Portfolio Management capabilities and seamless integration with other Microsoft apps e.g. SharePoint, O365 & Excel.

The solution needed to be a proven and trusted platform, with a ready-made ecosystem of consulting partners that could assist with configuration, customization, report creation, and training.

The integrated managed care provider got up to speed quickly with Innovative-e's PMOYT (Project Management On Your Terms™) solution and the solution has scaled as needed without requiring the IT group to allocate any of their own technical IT staff.

What began as a Project Server skunkworks initiative rapidly gained momentum and has moved to the Cloud and the Boardroom.

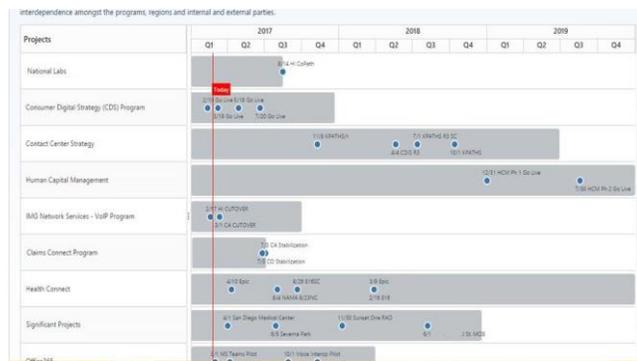
## Results and future plans

Now the solution is on Project Online as the primary tool of choice for Project Management throughout the enterprise, overcoming an initial hesitation for the cloud and helping displace competitive products (Remedy, Clarity).

Secure and high-performance architecture in place currently supports eight (8) regions and associated users.

Currently the user count is Project Manager top heavy. This win already shows more opportunities with the regional team for up to 500 more PMs envisioned and potentially thousands of more essentials and premium users.

- Forecast accuracy has risen to 95%+ from pre-solution level of 50% accuracy.
- Dramatically cut forecast analysis from several days to just a few hours
- Project manager efficiencies have increased dramatically
- Executives have actionable information at their fingertips via automated reporting tools



The integrated managed care provider benefits from more relevant, real-time data on projects for project managers, program managers, portfolio managers, and executive management.

